

STRATFORD GENERAL HOSPITAL  
*Foundation* 

*“People Caring for People”*

**NOTICE OF MEETING**  
**STRATFORD GENERAL HOSPITAL FOUNDATION**  
**FINANCE, INVESTMENT & AUDIT COMMITTEE**  
**Monday, January 23, 2023 at 12:00 Noon**

Join Zoom Meeting

<https://us02web.zoom.us/j/84045112328?pwd=akhKcEQ0N1J6VFEvZ2MrZGxoNng2QT09>

Meeting ID: 840 4511 2328 Passcode: 39282190

Call by location: +1 647 374 4685 Canada, +1 647 558 0588 Canada

**AGENDA**

**1. BUSINESS ARISING:**

1.1. Financial Statements ending November 30, 2022

**2. INVESTMENT UPDATE**

2.1. Investment Statements

**3. CAMPAIGN DASHBOARDS**

3.1 Campaign Strategic Short-Term Investments

**4. ADJOURNMENT**

Andrea Page, FAHP, CFRE  
Executive Director

RSVP to 519-272-8210 ext 2626 or by e-mail to [merle.clarkson@hpha.ca](mailto:merle.clarkson@hpha.ca)

**Stratford General Hospital Foundation**  
**Balance Sheet**  
November 30, 2022

	<b>October 2022</b>	<b>Actual</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
01-1000 Bank-Bank of Montreal	6,211,447.89	6,246,976.61
01-1005 Bank-Lottery Account	47,460.42	47,517.42
01-1015 Bank-Raffle Account	5,618.89	5,618.89
01-1020 Petty Cash	200.00	200.00
01-1025 Petty Cash DR - Bank of Montreal	992.98	902.08
01-1100 Investments	1,821,599.60	1,841,366.65
01-1105 Investments (Endowment)	992,692.58	1,021,454.86
01-1310 HST Paid on Purchases	10,866.05	11,846.69
<b>TOTAL CURRENT ASSETS:</b>	<b>9,090,878.41</b>	<b>9,175,883.20</b>
<b>PROPERTY, PLANT &amp; EQUIPMENT</b>		
01-1400 Equipment-Purchased	47,364.42	47,364.42
01-1499 Accum Depreciation	(28,995.22)	(29,239.43)
<b>TOTAL PROPERTY, PLANT &amp; EQUIPMENT</b>	<b>18,369.20</b>	<b>18,124.99</b>
<b>TOTAL ASSETS</b>	<b>9,109,247.61</b>	<b>9,194,008.19</b>
<b>LIABILITY &amp; EQUITY</b>		
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
01-2000 Accounts Payable	45,108.54	41,403.97
<b>TOTAL CURRENT LIABILITIES</b>	<b>45,108.54</b>	<b>41,403.97</b>
<b>TOTAL LIABILITIES</b>	<b>45,108.54</b>	<b>41,403.97</b>
<b>EQUITY EARNINGS</b>		
Building Redevelopment	128,085.92	128,085.92
In Our Hands	6,699,959.52	6,762,556.99
General Restricted	285,739.82	286,502.16
General Unrestricted	939,448.43	954,004.29
McNair Endowment Fund	992,692.58	1,021,454.86
Special Events Holding	18,212.80	0.00
<b>TOTAL EQUITY EARNINGS</b>	<b>9,064,139.07</b>	<b>9,152,604.22</b>
<b>TOTAL LIABILITY &amp; EQUITY</b>	<b>9,109,247.61</b>	<b>9,194,008.19</b>

**Stratford General Hospital Foundation**  
**Statement of Continuity of Equity Earnings**

November 30, 2022

	<b>Beginning Balance April 1, 2022</b>	<b>Revenue</b>	<b>Net Interfund Transfers</b>	<b>Total to be Accounted For</b>	<b>Expenditures/ Disbursements</b>	<b>Ending Balance 11/30/2022</b>
Building Redevelopment In Our Hands	\$128,843.99	\$0.00	\$0.00	\$128,843.99	\$758.07	\$128,085.92
General Restricted	\$6,481,493.40	\$468,003.80	\$100,404.88	\$7,049,902.08	\$287,345.09	\$6,762,556.99
General Unrestricted	\$270,597.48	\$67,174.27	(\$33,721.00)	\$304,050.75	\$17,548.59	\$286,502.16
Gifts In Kind	\$906,084.47	\$285,485.40	\$0.00	\$1,191,569.87	\$237,565.58	\$954,004.29
McNair Endowment Fund	\$0.00	\$5,875.66	\$0.00	\$5,875.66	\$5,875.66	\$0.00
Special Events Holding	\$1,062,370.00	(\$37,910.31)	\$0.00	\$1,024,459.69	\$3,004.83	\$1,021,454.86
	\$54,945.49	\$11,738.39	(\$66,683.88)	\$0.00	\$0.00	\$0.00
<b>Total</b>	<b>\$8,904,334.83</b>	<b>\$800,367.21</b>	<b>\$0.00</b>	<b>\$9,704,702.04</b>	<b>\$552,097.82</b>	<b>\$9,152,604.22</b>

# Stratford General Hospital Foundation

## Statement Of Operations

November 30, 2022

	Current Month Actual 11/30/2022	YTD Actual 11/30/2022	YTD Budget 11/30/2022	YTD Variance Actual/Budget	2022/2023 Budget
<b>REVENUES:</b>					
<b>Donations</b>					
Donations - Building Redevelopment Fund	0.00	0.00	0.00	0.00	0.00
Donations - In Our Hands	78,093.06	468,003.80	0.00	0.00	0.00
Donations - General Restricted	6,645.70	67,174.27	0.00	0.00	0.00
Donations - General Unrestricted	18,547.35	173,107.29	0.00	0.00	0.00
Donations - Gift-in-Kind	5,275.46	5,875.66	0.00	0.00	0.00
<b>Total Donations</b>	<b>108,561.57</b>	<b>714,161.02</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Interest</b>					
Investment Income	21,506.26	112,152.37	0.00	0.00	0.00
Investment Income - McNair Endowment	50.09	8,237.49	0.00	0.00	0.00
<b>Total Interest</b>	<b>21,556.35</b>	<b>120,389.86</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Net Gain/Loss on Investments</b>					
Gain(Loss) on Unrestricted Investments	190.47	225.74	0.00	0.00	0.00
Gain(Loss) on Endowment Investments	28,712.19	(46,147.80)	0.00	0.00	0.00
<b>Total Net Gain/Loss on Investments</b>	<b>28,902.66</b>	<b>(45,922.06)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Other Revenue</b>					
Gain(Loss) on Disposal of Assets	0.00	0.00	0.00	0.00	0.00
Other Revenue	0.00	0.00	0.00	0.00	0.00
Special Events Revenue	11,738.39	11,738.39	0.00	0.00	0.00
<b>Total Other Revenue</b>	<b>11,738.39</b>	<b>11,738.39</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Foundation Revenue</b>	<b>170,758.97</b>	<b>800,367.21</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>EXPENSES:</b>					
<b>Operating</b>					
Regular Salaries	28,336.09	235,943.51	235,140.00	803.51	352,710.00
Regular Benefits	6,211.71	56,745.38	49,148.67	7,596.71	73,723.00
Office Supplies	57.24	1,154.77	1,666.67	(511.90)	2,500.00
Postage	116.26	1,775.05	3,333.33	(1,558.28)	5,000.00
Advertising	4.50	31.50	1,666.67	(1,635.17)	2,500.00
Telephone	206.50	1,778.04	2,800.00	(1,021.96)	4,200.00
Subscriptions & Memberships	0.00	1,131.82	2,000.00	(868.18)	3,000.00
Bank Service/Broker Charges	861.39	4,489.74	5,000.00	(510.26)	7,500.00
Audit & Accounting	0.00	10,408.13	10,000.00	408.13	10,000.00
Direct Mail	4,022.48	38,538.95	36,000.00	2,538.95	65,000.00
Monitor Newsletter	491.51	11,396.32	19,500.00	(8,103.68)	30,000.00
Travel & Conference	0.00	8,737.53	8,500.00	237.53	8,500.00
Computer Maintenance/Training	189.02	17,906.11	16,000.00	1,906.11	16,000.00
Donor Recognition/PR/Staff/Memorial	174.32	2,038.39	2,666.67	(628.28)	4,000.00
Catering	0.00	0.00	1,000.00	(1,000.00)	1,500.00
Depreciation	244.21	1,880.99	1,733.33	147.66	2,600.00
Annual Meeting Expense	0.00	0.00	13,000.00	(13,000.00)	13,000.00
Computer Equipment	211.91	211.91	666.67	(454.76)	1,000.00
Furnishings	0.00	103.93	333.33	(229.40)	500.00
Miscellaneous	5.50	113.32	333.33	(220.01)	500.00
Professional Fees - Board Development	0.00	0.00	3,333.33	(3,333.33)	5,000.00
Service Contracts/Accreditation	96.58	684.48	800.00	(115.52)	1,200.00
Internet Service Charges/Website	122.15	1,290.60	1,333.33	(42.73)	2,000.00
Benchmarking	0.00	2,338.65	4,800.00	(2,461.35)	4,800.00
Endowment Investment Management Fees	0.00	3,004.83	10,125.00	(7,120.17)	13,500.00
In Our Hands	14,840.02	90,532.68	290,333.33	(199,800.65)	435,500.00
Special Events Holding	11,738.39	0.00	0.00	0.00	0.00
<b>Total Operating</b>	<b>67,929.78</b>	<b>492,236.63</b>	<b>721,213.66</b>	<b>(228,977.03)</b>	<b>1,065,733.00</b>
<b>Disbursements</b>					
Building Redevelopment	0.00	758.07	0.00	0.00	0.00
In Our Hands	3,205.22	35,678.87	0.00	0.00	0.00
General Restricted	5,883.36	17,548.59	0.00	0.00	0.00
General Unrestricted	0.00	0.00	0.00	0.00	0.00
Gift-In-Kind	6,275.46	5,875.66	0.00	0.00	0.00
People of Stratford Bursary	0.00	0.00	0.00	0.00	0.00
<b>Total Disbursements</b>	<b>15,364.04</b>	<b>59,861.19</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Gross Expense</b>	<b>83,293.82</b>	<b>552,097.82</b>	<b>721,213.66</b>	<b>0.00</b>	<b>0.00</b>
<b>Excess of Revenue over Expenses</b>	<b>87,465.15</b>	<b>248,269.39</b>	<b>721,213.66</b>	<b>0.00</b>	<b>0.00</b>

**Stratford General Hospital Foundation**  
**Project Activity Report - GENERAL RESTRICTED**  
 Year-to-Date As of November 30, 2022

Project ID	Project Description	Beginning Balance	Adjustments	Net Change	Ending Balance
0007	Giggle & Getwell Service	\$2,127.02	\$0.00	(\$278.32)	\$1,848.70
0008	Palliative Care	\$15,357.00	\$0.00	\$0.00	\$15,357.00
0016	Diabetes	\$13,239.58	\$0.00	\$2,077.13	\$15,316.71
0119	Elderly Patient Support	\$3,341.02	\$0.00	\$0.00	\$3,341.02
0202	Volunteers - General	\$13,112.99	\$0.00	\$8,734.30	\$21,847.29
0203	Volunteers - HELLP Lottery	\$0.00	\$0.00	\$344.90	\$344.90
0206	Community Stroke Rehab Team	\$6,109.72	\$0.00	\$0.00	\$6,109.72
0234	Huron Perth Addiction & Mental Health All	\$16,080.03	\$0.00	\$840.35	\$16,920.38
0235	Mental Health - Eating Disorder Program	\$380.00	\$0.00	\$0.00	\$380.00
0240	Historical Fund	\$16.56	\$0.00	\$250.00	\$266.56
0245	Postpartum Mood Disorders	\$1,949.50	\$0.00	\$0.00	\$1,949.50
0246	Nursing Recognition Award for Exceptional C	\$1,000.00	\$0.00	(\$1,000.00)	\$0.00
0247	PAIL (Pregnancy and Infant Loss)	\$136.00	\$0.00	\$0.00	\$136.00
0261	Spiritual Care Fund	\$200.00	\$0.00	\$0.00	\$200.00
0262	St. Marys - Healthcare Heroes	(\$50.00)	\$0.00	\$0.00	(\$50.00)
152	Mental Health - Special Purposes	\$26,540.27	\$0.00	(\$1,558.14)	\$24,982.13
ACTT	ACTT	\$1,862.22	\$0.00	\$0.00	\$1,862.22
Chemo-Gen	Chemo Unit - General	\$8,210.26	\$0.00	(\$203.78)	\$8,006.48
EF-Diabete	Education Fund - Diabetes	\$36,030.05	\$0.00	(\$2,254.21)	\$33,775.84
EF-E1500	Education Fund - E1-500	\$2,500.00	\$0.00	\$475.00	\$2,975.00
EF-Educato	Education Fund - Educators	\$375.00	\$0.00	\$0.00	\$375.00
EF-HHT	Education Fund - HHT	\$2,500.00	\$0.00	\$0.00	\$2,500.00
EF-Lab	Education Fund - Lab	\$600.00	\$0.00	\$0.00	\$600.00
EF-Lead	Education Fund - Leadership Program	\$359.02	\$0.00	\$0.00	\$359.02
EF-MatChil	Education Fund - Mat/Child Education & Sp	\$17,986.75	\$0.00	\$3,762.36	\$21,749.11
EF-Med Im	Education Fund - Ultrasound/Diagnostic Ima	\$5,701.15	\$0.00	\$0.00	\$5,701.15
EF-NEWS	Education Fund - NEWS	(\$0.42)	\$0.00	\$0.00	(\$0.42)
EF-Nut	Education Fund - Clinical Nutrition	\$5,783.12	\$0.00	\$1,400.00	\$7,183.12
EF-OR	Education Fund - OR	\$8,989.81	\$0.00	\$0.00	\$8,989.81
EF-OT	Education Fund - Occupational Therapy	\$4,068.44	\$0.00	(\$1,677.12)	\$2,391.32
EF-Paeds C	Education Fund - Paeds - CME Day	\$1,794.13	\$0.00	\$5,365.01	\$7,159.14
EF-Pharm	Education Fund - Pharmacy Education & Sp	\$12,457.22	\$0.00	\$0.00	\$12,457.22
EF-Psych	Education Fund - A Day In Psychiatry Fund	(\$2.10)	\$0.00	\$0.00	(\$2.10)
EF-Speech	Education Fund - Speech Language Patholog	\$1,100.00	\$0.00	\$0.00	\$1,100.00
EF-Stroke	Education Fund - District Stroke Centre	\$18,914.45	\$0.00	\$4,516.02	\$23,430.47
GAP Fund	GAP Fund/Special Services Unit	\$863.59	\$0.00	\$0.00	\$863.59
Mindruta H	Mindruta Hetcou Memorial Fund	\$1,400.00	\$0.00	\$0.00	\$1,400.00
Novartis	Novartis	\$29,407.38	\$0.00	(\$3,546.13)	\$25,861.25
Nursing Ed	Nursing Education	(\$165.39)	\$0.00	\$0.00	(\$165.39)
OT Camp	OT Camp	\$100.00	\$0.00	\$0.00	\$100.00
StrokePrevn	Stroke Prevention Clinic	\$9,111.27	\$0.00	\$0.00	\$9,111.27
VolntrSrvcs	Volunteer Services Co-Ordinator Fund	\$1,111.84	\$0.00	(\$1,342.69)	(\$230.85)
<b>Totals:</b>		<b>\$270,597.48</b>	<b>\$0.00</b>	<b>\$15,904.68</b>	<b>\$286,502.16</b>



Wealth Management  
Dominion Securities

**RBC Dominion Securities Inc.**  
**CANADIAN DOLLAR**  
**A + STATEMENT**

**NOV. 30**  
**2022**

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Your Account Number: 370-73490-1-9

STRATFORD GENERAL HOSPITAL  
FOUNDATION  
46 GENERAL HOSPITAL DRIVE  
STRATFORD ON N5A 2Y6

Date of Last Statement: OCT. 31, 2022

**ADVISORY TEAM**

**Investment Manager:**

RBC DOMINION SECURITIES  
A+ CUSTOM MODEL

**Investment Advisor(s):**

DARREN SCRIMGEOUR, PM  
ROBERT BRYAN, PM 519-271-4611

**Branch Address:**

187 Ontario Street  
Stratford, Ontario  
N5A 3H3

**Branch Manager:**

Kelly Scrivens  
(519) 675-1203

**FOR YOUR INFORMATION**

Much of your wealth may be committed to long-term investments. To help you access funds easily, consider Wealth Line - a margin loan based on the lending value of the eligible securities in your investment account.

- Available in CDN & US funds
- Clients with existing margin accounts have already been approved
- Draw-down any amount, repay anytime

**ASSET SUMMARY**

	MARKET VALUE AT NOV. 30	PERCENTAGE OF MARKET VALUE
Cash	\$23,964.42	2.49 %
Fixed Income	\$602,912.86	62.55 %
Preferred Shares	\$0.00	0.00 %
Common Shares	\$315,983.68	32.78 %
Mutual Funds **	\$20,268.00	2.10 %
Foreign Securities	\$807.20	0.08 %
Managed Assets	\$0.00	0.00 %
Other	\$0.00	0.00 %
<b>Total Value</b>	<b>\$963,936.16</b>	<b>100.00 %</b>

**INCOME SUMMARY**

	THIS MONTH	YEAR-TO-DATE
Dividends	\$286.02	\$6,008.05
Interest	\$50.09	\$10,935.92
Other	\$29.98	\$1,123.53
<b>Total Income</b>	<b>\$366.09</b>	<b>\$18,067.50</b>

**CASH BALANCE**

ACCOUNT TYPE	OPENING BALANCE AT OCT. 31	CLOSING BALANCE AT NOV. 30
Cash	\$23,829.22	\$23,964.42

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Wealth Management  
Dominion Securities

**RBC Dominion Securities Inc.**  
**U.S. DOLLAR**  
**A + STATEMENT**

**NOV. 30**  
**2022**

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Your Account Number: 370-73490-1-9

Date of Last Statement: OCT. 31, 2022

STRATFORD GENERAL HOSPITAL  
FOUNDATION  
46 GENERAL HOSPITAL DRIVE  
STRATFORD ON N5A 2Y6

**ADVISORY TEAM**

**Investment Manager:**

RBC DOMINION SECURITIES  
A+ CUSTOM MODEL

**Investment Advisor(s):**

DARREN SCRIMGEOUR, PM  
ROBERT BRYAN, PM 519-271-4611

**Branch Address:**

187 Ontario Street  
Stratford, Ontario  
N5A 3H3

**Branch Manager:**

Kelly Scrivens  
(519) 675-1203

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**ASSET SUMMARY**

	MARKET VALUE AT NOV. 30	PERCENTAGE OF MARKET VALUE
Cash	\$5,773.36	10.04 %
Fixed Income	\$0.00	0.00 %
Preferred Shares	\$0.00	0.00 %
Common Shares	\$29,688.42	51.62 %
Mutual Funds **	\$0.00	0.00 %
Foreign Securities	\$0.00	0.00 %
Managed Assets	\$0.00	0.00 %
Other	\$22,056.92	38.34 %
<b>Total Value</b>	<b>\$57,518.70</b>	<b>100.00 %</b>

**INCOME SUMMARY**

	THIS MONTH	YEAR-TO-DATE
Dividends	\$35.65	\$630.53
Interest	\$0.00	\$0.00
Other	\$0.00	\$0.00
<b>Total Income</b>	<b>\$35.65</b>	<b>\$630.53</b>

**CASH BALANCE**

ACCOUNT TYPE	OPENING BALANCE AT OCT. 31	CLOSING BALANCE AT NOV. 30
Cash	\$5,791.55	\$5,773.36

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Wealth Management  
Dominion Securities

**RBC Dominion Securities Inc.**  
**CANADIAN DOLLAR**  
**ACCOUNT STATEMENT**

**NOV. 30**  
**2022**

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Your Account Number: 588-24660-1-3

Date of Last Statement: OCT. 31, 2022

STRATFORD GENERAL HOSPITAL  
FOUNDATION  
46 GENERAL HOSPITAL DRIVE  
STRATFORD ON N5A 2Y6

**ADVISORY TEAM**

**Investment Advisor(s):**  
DARREN SCRIMGEOUR, PM  
ROBERT BRYAN, PM 519-271-4611

**Team Member(s):**

JENNIFER BELL  
SHERRIE PARSONS

**Branch Address:**

187 Ontario Street  
Stratford, Ontario  
N5A 3H3

**Branch Manager:**

Kelly Scrivens  
(519) 675-1203

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- Draw-down any amount, repay anytime

**ASSET SUMMARY**

	MARKET VALUE AT NOV. 30	PERCENTAGE OF MARKET VALUE
Cash	\$42.70	0.00 %
Fixed Income	\$1,826,423.95	99.19 %
Preferred Shares	\$0.00	0.00 %
Common Shares	\$0.00	0.00 %
Mutual Funds **	\$14,900.00	0.81 %
Foreign Securities	\$0.00	0.00 %
Managed Assets	\$0.00	0.00 %
Other	\$0.00	0.00 %
<b>Total Value</b>	<b>\$1,841,366.65</b>	<b>100.00 %</b>

**INCOME SUMMARY**

	THIS MONTH	YEAR-TO-DATE
Dividends	\$0.00	\$322.00
Interest	\$0.00	\$14,542.43
Other	\$0.00	\$0.00
<b>Total Income</b>	<b>\$0.00</b>	<b>\$14,864.43</b>

**CASH BALANCE**

ACCOUNT TYPE	OPENING BALANCE AT OCT. 31	CLOSING BALANCE AT NOV. 30
Cash	\$38.15	\$42.70

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Andrea

We wanted to put a couple of ideas to you and the investment committee for consideration, for some upcoming GIC maturities in the Stratford General Hospital Foundation (SGHF) account.

There is \$508,000 in GICs maturing before month's end. There should be ~\$5,700 in interest paid on those maturing GICs. There is also \$23,382 in cash from recent donations. As well we have \$82,500 in a savings component in the account. That would give us a total of \$619,582 for possible reinvestment. (FYI the saving component within the account current pays an interest rate of 3.80%)

Firstly we wanted to see if there were any anticipated cash needs from this account in the next six months. If there are, the proposals below can be amended accordingly. Keep in mind we do have another \$652,000 in GICs maturing in early July 2023.

We also wanted to know if a discussion was necessary on possibly looking for other investment alternatives within this account, beyond laddering GICs. If that may be the case, please be in touch.

Currently one-year GIC rates are the best value, as rates are lower the longer the term to maturity. However we feel that we are at 'peak' rates and there may be downward pressure on rates in time, and investing some of the available cash for at least two-years may be pragmatic.

Below are two proposals. One invests the available cash all in one-year GICs. The other splits up the available cash and invests in one & two year GICs.

These are based on the best available rates as of today – January 16<sup>th</sup>. Rates are subject to change. As well, this takes into consideration CDIC limit of \$100,000 per issuer in the account.

**Scenario #1**

<u>Term</u>	<u>Invested Amount</u>	<u>Interest Rate</u>	<u>Annual Interest</u>
1-year	\$ 95,000.00	5.03	\$ 4,778.50
1-year	\$ 95,000.00	5.03	\$ 4,778.50
1-year	\$ 95,000.00	5.01	\$ 4,759.50
1-year	\$ 95,000.00	5.00	\$ 4,750.00
1-year	\$ 95,000.00	5.00	\$ 4,750.00
1-year	\$ 95,000.00	5.00	\$ 4,750.00
1-year	\$ 49,500.00	5.00	\$ 2,475.00
<b>Total</b>	<b>\$ 619,500.00</b>		<b>\$ 31,041.50</b>
	<b>Average interest rate</b>		<b>5.01%</b>

**Scenario #2**

<u>Term</u>	<u>Invested Amount</u>	<u>Interest Rate</u>	<u>Annual Interest</u>
1-year	\$ 95,000.00	5.03	\$ 4,778.50
1-year	\$ 95,000.00	5.03	\$ 4,778.50
1-year	\$ 95,000.00	5.01	\$ 4,759.50
1-year	\$ 95,000.00	5.00	\$ 4,750.00
2-year	\$ 95,000.00	4.70	\$ 4,465.00
2-year	\$ 95,000.00	4.70	\$ 4,465.00
2-year	\$ 95,000.00	4.70	\$ 4,465.00
<b>Total</b>	<b>\$ 619,500.00</b>		<b>\$ 30,186.50</b>
	<b>Average interest rate</b>		<b>4.87%</b>

If you have any questions or if anything needs to be discussed, please feel free to get in touch.

Thank you

Dean

<b>Donations November 2022-January 2023</b>				
	<b># of gifts total</b>	<b>\$ Total</b>	<b># of gifts online</b>	<b>\$ Total online</b>
Christmas Addressed	894	\$438,512.43	194	\$67,185.00
Christmas Unaddressed	211	\$37,745.00	1	\$25.00
Christmas New	71	\$42,696.32	26	\$5,650.00
Fall Monitor	212	\$75,363.00	1	\$150.00
		<b>\$594,316.75</b>		<b>\$73,010.00</b>
		total includes online		
<b>Donations November 2021-January 2022</b>				
	<b># of gifts total</b>	<b>\$ Total</b>	<b># of gifts online</b>	<b>\$ Total online</b>
Christmas Addressed	959	\$377,298.91	166	\$58,350.00
Christmas Unaddressed	210	\$42,950.00	0	0
Christmas New	57	\$10,745.00	11	\$4,950.00
Fall Monitor	160	\$40,377.00	0	0
		<b>\$471,370.91</b>		<b>\$63,300.00</b>
		total includes online		

## Gift Detail and Summary Report In Our Hands

Fund Description	Gift Count	Cash	Stocks	Pledge Balance	Total
Equipment	13	\$860.00	\$0.00	\$0.00	\$860.00
Capital Equipment - Cardio Respiratory	9	\$74,300.00	\$0.00	\$0.00	\$74,300.00
Capital Equipment - Chemotherapy	422	\$5,279,295.39	\$0.00	\$1.00	\$5,279,296.39
Capital Equipment - MDRD	1	\$10,000.00	\$0.00	\$0.00	\$10,000.00
Capital Equipment - Critical Care	360	\$53,971.52	\$0.00	\$0.00	\$53,971.52
Capital Equipment - Dialysis Clinic	177	\$34,912.34	\$0.00	\$0.00	\$34,912.34
Capital Equipment - Surgical/Medicine	5	\$16,510.56	\$0.00	\$10,000.00	\$26,510.56
Capital Equipment - Emergency Room	65	\$12,248.00	\$0.00	\$0.00	\$12,248.00
Capital Equipment - EMG Clinic	7	\$12,745.00	\$0.00	\$0.00	\$12,745.00
Capital Equipment - Housekeeping	2	\$300.00	\$0.00	\$0.00	\$300.00
Capital Equipment - Inpatient Mental Health	54	\$16,033.84	\$0.00	\$21,000.00	\$37,033.84
Capital Equipment - Laboratory	1,719	\$444,963.47	\$15,455.37	\$0.00	\$460,418.84
Capital Equipment - Maternal Child	935	\$494,878.05	\$11,036.32	\$10,000.00	\$515,914.37
Capital Equipment - Medical Imaging	3,936	\$1,489,283.31	\$196,988.65	\$39,750.86	\$1,726,022.82
Capital Equipment - Medical Palliative	29	\$11,455.00	\$0.00	\$0.00	\$11,455.00
Capital Equipment - Operating Room	5	\$80,359.42	\$0.00	\$0.00	\$80,359.42
Capital Equipment - Rehabilitaiton	4	\$14,133.65	\$0.00	\$0.00	\$14,133.65
Capital Equipment - Surgical Services	1,637	\$325,600.08	\$2,042.04	\$0.00	\$327,642.12
Capital Equipment - Telemetry	31	\$3,272.50	\$0.00	\$0.00	\$3,272.50
Capital Equipment - General	6,478	\$4,406,360.99	\$853,875.77	\$6,657,507.29	\$11,917,944.05
Capital Equipment - Mammo	242	\$23,493.40	\$0.00	\$0.00	\$23,493.40
Capital Equipment - MRI	42	\$131,159.97	\$0.00	\$0.00	\$131,159.97
Capital Equipment - Special Care Nursery	1,810	\$210,955.03	\$0.00	\$200.00	\$211,155.03
Capital Equipment - Urology	4	\$41,595.34	\$0.00	\$0.00	\$41,595.34
Capital Equipment - Stroke	103	\$33,817.50	\$15,361.16	\$0.00	\$49,178.66
Capital Equipment - CT Scanner	3,055	\$849,690.80	\$11,810.98	\$0.00	\$861,501.78
Capital Equipment - Gift In Kind	1	\$6,000.00	\$0.00	\$0.00	\$6,000.00
Capital Equipment - Building Redevelopment	5	\$89.00	\$0.00	\$0.00	\$89.00
Capital Equipment - Education	1	\$250.00	\$0.00	\$0.00	\$250.00
Capital Equipment - Bed Fund	645	\$286,969.27	\$227,497.88	\$25,004.36	\$539,471.51
Capital Equipment - Youth Mental Health Program	8	\$106,435.27	\$0.00	\$0.00	\$106,435.27
Capital Equipment - Board	2	\$5,000.00	\$0.00	\$0.00	\$5,000.00
Stratford - Healthcare Heroes	137	\$144,021.62	\$0.00	\$0.00	\$144,221.62

<b>Fund Description</b>	<b>Gift Count</b>	<b>Cash</b>	<b>Stocks</b>	<b>Pledge Balance</b>	<b>Total</b>
St. Marys - Healthcare Heroes	1	\$100.00	\$0.00	\$0.00	\$100.00
Stratford-Healthcare Heroes	102	\$94,632.39	\$2,056.50	\$0.00	\$96,688.89
Community Stroke Rehab Team	1	\$375.00	\$0.00	\$0.00	\$375.00
	<b>Grand Totals:</b>	<b>\$14,716,067.71</b>	<b>\$1,336,124.67</b>	<b>\$6,763,463.51</b>	<b>\$22,816,055.89</b>

22,048 Gift(s) listed

6,833 Donor(s) listed

2022 Chirstmas

As of 1/17/2023 4:20:33 PM

Appeal	Amount Received	No. Donors	No. Gifts	Average Gift	Expenses	Cost/Dollar Raised	No. Solicited	Total Committed
<a href="#">2022 Christmas Addressed</a>	\$436,834.85	882	891	\$490.45				\$436,989.85
<a href="#">2022 Christmas New</a>	\$42,638.45	70	70	\$609.48				\$42,663.45
<a href="#">2022 Christmas Unaddressed</a>	\$37,770.00	212	212	\$178.16				\$37,770.00
	\$517,243.30	1164	1173	\$441.11				\$517,423.30

2022 Fall Monitor

As of 1/17/2023 4:20:34 PM

Appeal	Amount Received	No. Donors	No. Gifts	Average Gift	Expenses	Cost/Dollar Raised	No. Solicited	Total Committed
<a href="#">2022 Fall Monitor</a>	\$75,434.48	213	213	\$354.15				\$75,434.48